

## Aurora Quest K-8 PTA Minutes

May 12, 2015

5:30 pm Teri Dossey called the meeting to order. Minutes were review. Jessica Edgett motioned to approve the minutes. Morgan Jarrett seconded. All were in favor.

**Guest Speakers.** Fourth grade teachers Kim Meyer and Jennifer Turner presented an overview on their classrooms including information on Mission to Mars and Ameritown. Ameritown teaches the students about government, politics, economics and banking as the students run a town for the day. Dave Shoenhals announced that 4<sup>th</sup> grade has inspired the school to start signature experiences for all grades, an experience that is incorporated through the school year learning.

**Old Business.** The Kiss a Pig assembly happened for hitting our boxtop goal. The kids really got motivated by this incentive. At the end, over 400 boxtops came from 7<sup>th</sup> grade. CiCi's Pizza night raised \$156 and a big thanks went out to Kim Digg's for organizing the restaurant nights this year. Summer Bridge Workbooks brought in a profit of \$194 off of the \$2 mark up per book. Thanks to Erinn Hill, Teacher Appreciation week received lots of positive feedback from the staff including comments that the food was amazing. The limo ride awards for the fundraiser happened today. Logistics were more than expected but everyone had fun.

**New Business.** Fun Services and ABC Fundraising pitched what their companies could do for Quest.

	ABC Fundraising	Fun Services
Carnival	Partners with Infinity Events. If we sell over 350 wristbands, get a free large item. Every other 100 gets another big item. Would provide carnival set up for 500 for the price of a 300 person carnival. Specific pricing not available since we would need to contact Infinity Events for that information.	Wristbands start at \$7 and receive \$1 off for each event we add so with holiday shop and catalogs it would be \$5. Quest sets price of wristbands based on what we want to make as profit.
Holiday Shop	Pick your profit. ABC receives base pricing plus 10% profit. Boxed by price code \$0.50-\$16 with 80% of items priced \$4 and under. Resign and get 10% bonus. No delivery or reorder fee. Cash registers, shopping bags and banners provided.	Quest would receive 25% profit. 99% new merchandise available with 105 items to chose from including Bronco items. 100% satisfaction guaranteed on items purchased. No delivery or reorder fees. Scanners, shopping bags provided.
Catalogs	CO company so focused on what sells in Colorado (Broncos, college tumblers, etc). Support the Troops option for \$20. School keeps \$8 and sends \$20 off merchandise to the troops. Students that sell 50 items participate in pig races. 75 items gets remote control minion, 100 gets mini Bronco fridge. 50% profit on catalog merchandise and 40% on frozen foods. Teachers get to shop in catalog based on % of class participation.	Quest made over \$9,000 with them this year. Fall sales are usually better. Will come in and host a free party to sample catalog food offerings. Kid Cave prize theme for next year. Besides the limo ride that we did this year, there are options for a prize or a party for selling 10 items. 50% profit on catalog merchandise and 40% on frozen foods.
Other	Get an indoor marquee for free if we work with them.	Early sign up give us \$500 for shopping. Point loyalty program gives school \$1000 cash rebate once they have 250 points. Quest only needs around 100 more points.

Kim Pippenger shared an Immersion slide show. This year included: chopped, space, game programming, board games, horseback riding, scuba, shipping material sculptures, wildlife preserve and Washington D.C. trip to name a few.

Field Day is on Friday and PTA funded the bounce house that will be available. Deliveries for Fun Services are tomorrow.

Nicole Mahan showed supplies from Bank School Supplies. They are willing to beat or match the prices we had last year which was at \$38-60. Concerns were expressed about products last year. They were not uniformed, items were low quality, broken, bigger box of Kleenex needed. Nicole to follow up.

Attendees discussed the pros and cons of the two fundraising services. Concern about the carnival being a big unknown with ABC. Benefits with Fun Services is that we are close to receiving a check for \$1000 from them, great customer service, scanners for holiday store. Morgan Jarrett motioned to approve Fun Services. Stephanie Jankovich seconded. All were in favor. Dave Shoehals brought up that we need to be thinking of how to deal with families that can't sell. What can they bring to the table that isn't money. Discussion that volunteering time is just as important. Also the board is open to any other ideas people have for fundraisers.

Mike Mural requested money for an aquarium to be set up in the library based on a Caribbean Ecosystem. Needs to set it up around the 1<sup>st</sup> week of June. Not all Enrichment money was utilized so this money is available in the budget to reline item. Art room also has a request so tabled the amount to approve for aquarium until after the art presentation. The art room requested a drill with bits. The cost of the drill and bits is \$350 over the classroom budget. Cindy Stoeber motioned for \$1700 to be used for the aquarium and \$400 for the art drill. Tahirah Champion seconded the motion. All were in favor.

**Treasurer's Report.** Added the drill and aquarium to the Treasurer's report. Enrichment was \$9,000 after removing the \$6458 that was not utilized. Mark Bailey's conservative guess is that we should have \$10,000 rolling into next year, at least \$7,500. We started this year with \$18,698. Mark motioned to change the PTA dues from \$8 to \$10. \$6.25 is what we pay to Colorado PTA. Alison Murphy seconded the motion. All were in favor. Cindy Johnson offered that we should let some people pay less dues if needed. Alexandria Armitage motioned to change the line item Student Monetary Assistance to Family Monetary Assistance. Tahirah Champion seconded the motion. All were in favor. Mark Bailey presented the new 2015-16 PTA proposed budget. April Banaitis will commit to chairing the Silent Auction next year but is open to another chair or co-chair if anyone else is interested. Auction averaged \$8,000 profit. Fundraisers in School was moved from \$750 for this year to \$800 for next year. Mark to investigate pie sales prizes since amount paid out is not showing up in this year's budget. Boxtops went back to original budget of \$750. Insurance increased from \$165 to \$225 due to rate changes. \$9000 was given to enrichment. Auction will be in Spring next year so may do a Fall Fundrasier. Motion to pass our 2015-2016 budget as presented by Mark Bailey was motioned by Jessica Edgett. Morgan Jarrett seconded the motion. All were in favor.

**Principal Notes.** Road behind school is still in negotiations between Buckley AFB and APS. Mosley Bell times will be 8:30-3:55 M,T,Th,F and 9:45-3:55 on W.

Meeting adjourned.